

Discover Technologies and Attivio Sign Strategic Partner Agreement for US Government Market

Premier US Government Search Solution Builder Teams with Leading Unified Information Access Provider

RESTON, Va., May 15, 2012 /PRNewswire/ -- [Discover Technologies](#) and [Attivio](#) have entered into a strategic partnership agreement to expand the use of Attivio's [Active Intelligence Engine®](#) (AIE®) within the US Government and Public Sectors. Attivio AIE is the leading [unified information access](#) (UIA) platform, providing an unprecedented level of organizational understanding and actionable insight — beyond what is possible using business intelligence/data warehousing (BI/DW) or enterprise search solutions.

Attivio AIE freely integrates and presents structured data (databases) together with unstructured content (documents, SharePoint, web content, email, etc.), enabling customers to know "what" is happening, and gain context to analyze "why" it is happening. Organizations that implement AIE empower their users to easily access and analyze all relevant enterprise information to identify new solutions, opportunities and threats that might otherwise go undiscovered.

Discover Technologies develops innovative solutions that leverage the scalable and highly-relevant analytical results provided by Attivio AIE to deliver applications for organizational expertise, collaboration and critical content discovery. Discover's team of experts are highly trained in the needs of mission-critical government applications, and are able to quickly and cost-effectively deploy AIE based solutions in a wide range of requirements, including:

- Field Collaboration
- Situational Awareness
- Threat Detection
- Geospatial Data
- Alias/Entity Identification
- Data Normalization/Cleansing

"Finding, consuming and managing a nearly endless flow of data is a challenge every organization faces," said Ali Riaz, CEO at Attivio. "It is utmost of importance, however, in matters that involve keeping our borders safe and protecting our citizens. The team at Discover Technologies has deep experience in Government markets and knows how to deploy AIE to address complex, big data, with custom functionality, so together, we can ensure that the ground breaking features of AIE are applied to both missions."



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"We believe that UIA provided by Attivio Government Solutions is a turning point for successful management of the broad-spectrum of big data challenges facing government today," said David Truitt, CEO of Discover technologies, LLC. "With AIE, we can tackle the largest and most complex data discovery requirements at a lower total cost of ownership, and maintain critical integrity aspects to insure success."

About Discover Technologies

Discover Technologies provides new and innovative ways to automatically connect people with highly relevant information, and people of interest, in an age of information overload. All too often, corporate and government knowledge workers are spending way too much time looking for supporting information, or locating associates with whom they can collaborate, and too little time actually applying their specialized talents to the task at hand. The result is lowered productivity, higher costs, and a reduced quality of service. The more information you have, the greater the number of knowledge workers, the bigger the problem and the greater the cost.

About Attivio

Attivio's unified information access platform, the [Active Intelligence Engine™](#) (AIE), redefines the business impact of our customers' information assets, so they can quickly seize opportunities, solve critical challenges and fulfill their strategic vision.

Attivio correlates disparate silos of structured data and unstructured content in ways never before possible. Offering both intuitive search capabilities and the power of SQL, AIE seamlessly integrates with existing BI and big data tools to reveal insight that matters, through the access method that best suits each user's technical skills and priorities. Please visit us at www.attivio.com.

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