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Discover Technologies Hires Key Sales Professionals

RESTON, Va., Dec. 1, 2011 /PRNewswire/ -- Dave Truitt, CEO and Founder of **Discover Technologies, LLC** a Microsoft software, services and cloud partner, announced today the addition of three key sales managers with extensive enterprise software and IT sales backgrounds to help launch the sales campaign for its software and services built on the Microsoft suite of products.

Dan Stroman, Vice President, Sales. Stroman brings over 20 years of experience in IT finance and IT sales management. He joins Discover Technologies after most recently serving as head of Microsoft's Americas Business Productivity group, which was responsible for sales and marketing of the FAST Search Server for SharePoint 2010 software products in North, Latin and South America. Previously, Stroman was Regional Vice President, Public Sector, for the FAST subsidiary of Microsoft. Prior to joining Microsoft, Stroman led award-winning Public Sector and OEM sales efforts at FAST as well as search engine maker, Convera.

Tom Gorman, Director, Sales, Western Region. With over 15 years of experience in Software and Services sales, Tom brings a deep understanding of the Enterprise Search and Knowledge Management markets to Discover Technologies. Tom led the Western Region of Microsoft's Business Productivity Search efforts for the past three years. Prior to Microsoft, Gorman served as a technical Account Manager in FAST's Western Region. He began his career in sales at UUNET and IBM.

Jonathan Padgett, Director, Sales, Public Sector. Joining Discover Technologies, Jonathan will be responsible for Federal and Public Sector relationships. Previously, John was a leader in Microsoft's Federal Business Productivity sales group. Prior to Microsoft, Jon was a top salesperson at Convera and Verity, after having started his IT career at Adobe Systems. Commenting on the hiring of these three individuals, Truitt said, "Discover Technologies has spent the 2 years since its founding developing collaboration and search technologies to add extensibility and enhance the user experience in Microsoft Information Worker products. This addition to our staff gives Discover Technologies the ability to deliver the message to the Microsoft SharePoint user community that we provide agile technologies to leverage legacy data in organizations and help users in expertise discovery and collaboration within their organization."

About Discover Technologies, LLC: Reston, VA based Discover Technologies, LLC is a unique software development and professional services company dedicated to delivering new and innovative enterprise class search solutions around information and expertise discovery.

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